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November 2009

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**MATERIAL HANDLING
WHOLESALER**
The Source in Material Handling



Label Holders Don't Cost—They Pay

They Pay You in Time Saved—Over and Over

Insertable Plastic Label Holders, Magnetic Card Holders and Erasable Magnetic Tags offer a quick and easy means of changing a label. Simply re-mark the label and insert into the label holder to change a designation or location. This cost saving system has been around for decades according to Industry Leader Aigner Index who pioneered the Insertable feature in the 1950's.

Organization is the First Priority

Every efficient storage facility must know where everything is all the time. This would be much easier to accomplish if products and locations did not change, but they do, and that's when problems develop. Label Holders are a management tool that help solve these problems.

Cost Justification is Easy

Whatever the initial investment is for a label holder system, it has been well documented that the pay back in materials, labor and overall efficiency, will be justified by:

- Ease of normal label changes;
- Cost savings of 50% in materials—eliminating, expensive, hard to remove self-adhesive labels
- 65% minimum savings in labor to apply and remove self-adhesive labels—no more shelf clean up time.

Protecting Bar Codes is an Absolute Must!

Most storage and distribution facilities either use an automated bar coded inventory system or expect to in the near future. Bar codes must be protected from dirt and moisture to prevent an inaccurate scan. This, obviously, would create a major inventory discrepancy or possibly a lost customer. A clear, plastic label holder with a matte, non-glare, finish ensures scanning compatibility and protects the bar code.

Print Professional and Cost Effective Labels In-house

Additional savings can be accomplished by utilizing standard or optional pre-perforated, 8 1/2" x 11" Laser/Ink Jet Compatible Insert Sheets. These are supplied with simple printing instructions in a standard word processing format and are available

for most label holder sizes from the manufacturer. Print neat and professional labels well in advance or on an "as needed" basis at virtually no expense, in house.

A Label Holder for Every Application!

Years of consumer demand for new product development have resulted in a wide selection of Label Holders - each designed to solve a specific labeling problem.



Bin•Buddy's label holder



Bin•Buddy's label holder for totes



Hol•Dex



Slip•Strip label holder system

- Aisles—Insertable label holders mounted on the face of racks or shelving uprights and ceiling hung signs start the warehouse mapping process.
- Pallet Racks—3" x 5" or 4" x 6" side or top loading insertable label holders, preferably bar code compatible like Aigner's popular "Superscan," design are the most popular choice.
- Wire Mesh Decking - If the waterfall limits your labeling capabilities, Aigner's "Adapt-A-Strip" snaps on to

the exposed #4 wire to quickly create a labeling solution.

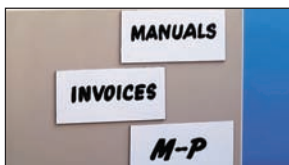
- Wire Shelving—This application certainly was the #1 labeling problem of the 1990's but since solved Aigner's snap-on "Wire-Rac" label holders. They install easily, have a clear window that protects the label and are bar code compatible.
- Steel Shelving & Flow Rack—The largest selection of styles, colors, and sizes available in a wide range of



Superscan



Wire•Rac label holders



Write•On Magnetic Tags

prices. No product has out performed Aigner's original "Hol-Dex," for this application. After more than fifty (50) year's of market exposure "Hol-Dex," remains Aigner's most popular style.

- Retail Shelving—Retailers change bar code labels and prices frequently and prefer a bottom loading design that also accommodated Point of Purchase messages. Aigner's "Slip•Strip" label holder system was developed specifically for this application and is available in a "clip-on" design for shelf channels or a self adhesive style for flat surfaces.
- Plastic Bins & Totes—Aigner's "Bin•Buddy's" label holder features a new space age adhesive system, which will permanently adhere to any plastic - a "New" solution to an age-old problem.

Backing Options Complete the Decision-Making Process

Look for a time tested Self-Adhesive backing for the most permanent and lowest cost application. Keep in mind that the label holder's insertable feature allows for easy label relocation. Magnets, in a wide range of sizes and strengths, increase the versatility of a label holder system, but at a higher cost than self-adhesive. Hook & Loop Fasteners such as "VELCRO®" are more aggressive than magnets, work well on non-metallic surfaces, but again, significantly increase the cost. Finally, for any relatively high volume application a custom made snap-on extrusion may be the best solution.

Custom Sizing

Custom Sizing can be a major benefit to the end user. Why pay for a longer than necessary standard length when most label holders can be fabricated to the exact length required, at a significant savings in both materials and labor. The height (or width) dimensions are generally restricted to standard sizes due to the high cost of extrusion dies {tooling} along with high minimum run quantities. It makes a whole lot more sense to change the label size rather than to create a new holder.

Return on Investment

This is what it's all about! At what point does your investment in label holders start to pay monetary returns? Calculate the total savings in time and materials and consider the contribution to productivity from an overall better working environment. The results of case studies performed with major retailers confirm that the return on your initial investment will occur within a twelve (12) month period.

Where Do We Buy Label Holders?

Find them in most National Industrial Supply Catalogs and at over 2000 material handling dealers Nationwide. For further information, contact Aigner Index, Inc.

Aigner Index, Inc

218 MacArthur Ave.
New Windsor, NY
Toll-free: (800) 242-3919,
Web: www.holdex.com

Aigner. Look to the Leader in Label Holders.

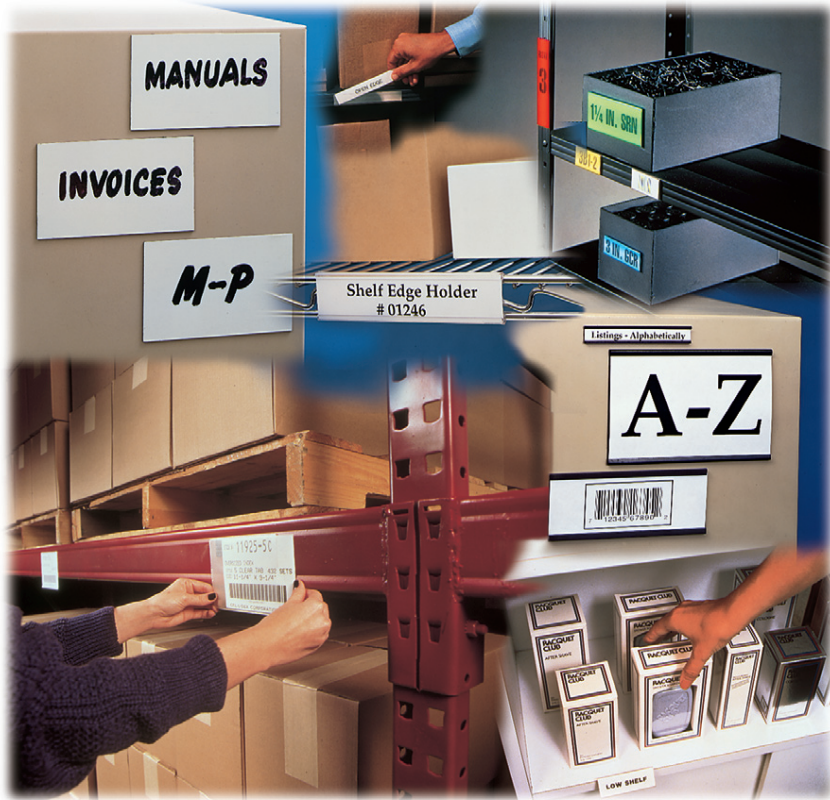
Aigner has the solution for most every labeling need: Famed Hol-Dex® on shelves, bins, drawers. Hi-Lo on shelving above or below sight-lines. Wire-Rac™ on wire shelving. Magnetic Cardholders for instant adhesion on metal. SuperScan™ for scannable display on pallet racks.

FREE Samples!

Open-Edge™ for easy label insertion on industrial shelving. Write-On magnetic tags for use with wet-erase markers. These quality products assure you easy-read identity with long-life durability. All paper inserts are now laser ink-jet compatible. Call for our catalog and nearest dealer.



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It's Aigner for the Highest-Efficiency Label Holders Top to Bottom.



Aisle Sign Kit

That's labor-saving and cost-cutting efficiency. It starts at the top with customized, interchangeable aisle label holders that snap in and identify locations at a glance. Laser or inkjet print them for under \$3. Change them for the cost of the paper!



SuperScan

Matte finished, clear Super Scan label holders are ideal on pallet racks right in the middle of the action. They provide accurate bar code scans, easy reading, label protection and can be readily changed.

The new Aigner permanent floor labeling kit offers floor



Floor Labeling System

location identification that's easy to apply, simple to update and virtually indestructible.

In all areas, you're spared the repeated replacements and messiness of self-adhesive labeling. From top to bottom, Aigner now provides you with the most efficient, effective warehouse

labeling available today. For more information or samples, call for our catalog and your nearest distributor.



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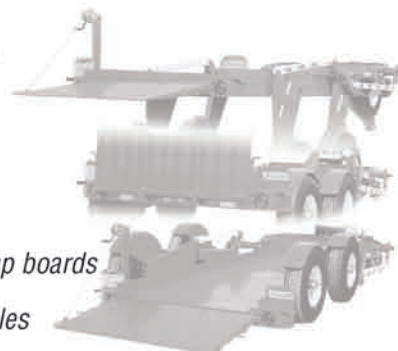
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The Advance Metalworking Co., Inc. offers you **TWO** unique trailers to meet your needs.

Choose a **Lift-a-Load® Elevating Platform Trailer**.

These trailers rise above the rest with their unique ability to hydraulically lower to ground height or raise to dock height or any level in between while remaining level throughout the procedure. They are available with straight tongue or gooseneck hitch, single or dual axle with capacities from 4,400 to 15,000 lbs. Plus, they provide:

- One Man Operation - *Saves you time and money*
- Simple, Safe Loading & Unloading - *Eliminates dangerous ramp boards*
- Minimum Loading Angle 6° - *Perfect for low gradeability vehicles*
- Raise Deck to Dock Height - *Provides faster, more efficient deliveries*



LIFT-A-LOAD® Elevating Platform Trailers



Ground Height



Dock Height

and LOAD™

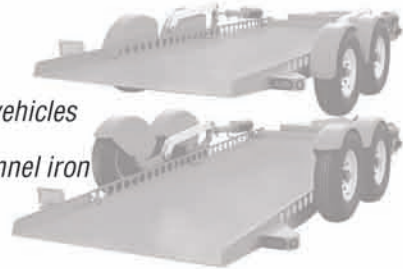
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- Minimum Loading Angle 4 & 5° - *Perfect for low gradeability vehicles*
- High Strength Steel Construction - *Stronger than angle or channel iron*
- 4 to 1 Payload to Weight Ratio - *Increase transport efficiency*
- Enhanced Safety Features - *Eliminate dangerous ramp boards*

- *Electric brakes on both axles*



LO RISER

Inclining Platform Trailers™



*Load angle depends on model

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DOT-Lok G2™

DOT-Lok G2 prevents operators from enabling a drive gear if the vehicle land speed and/or engine RPM levels are above “ok” to shift settings (programmable values). Other features include engine braking, traction control and auxiliary lockout, etc. **Reduces drive-line damage and tire wear.**

Traction Control

Traction control is an upgrade to the DOT-Lok G2 kit. This feature limits the ability of the drive tires to free spin resulting in potentially HUGE savings in tire replacement alone (especially on non-marking tires). Further savings may be realized via reduced damage to specialty floor coatings. **Reduces tire wear and facility damage.**

PACE-One G2™

The primary function of PACE-One is to limit a vehicle’s top travel speed without affecting working hydraulics. Its unique design allows for multiple speed settings including different forward and reverse speeds, indoor and outdoor speeds and soon, ZONE SPEED CONTROL. PACE-One with ZSC automatically reduces vehicle travel speeds when entering sensitive areas. New G2 features include speed capture and data logging.

Creates safer work zone.

IDLE-Lok™

Limits the idling time on non-working equipment. After a programmed period of time, Idle-Lok shuts down the engine. **Saves fuel and reduce greenhouse gases.**

Critical Systems Control™

This product monitors a vehicle’s critical systems including engine oil pressure and coolant temperature, transmission temperature and low fuel levels. **Protects equipment from critical operating conditions.**

SURE-START™

SSC’s Sure-Start battery protection system protects a vehicle’s battery from accidental discharge. **Ensures vehicle won’t NOT start because of a dead battery.**

SPEEDZone DP™

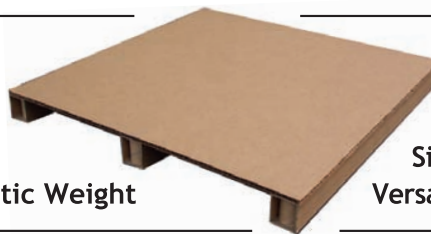
SPEEDZone DP converts a mechanical governor truck to drive-by-wire, thus enabling all the features of a DOT-Lok/PACE-One G2 combo with Traction Control. See features above. Fitting older trucks with SpeedZone DP helps fleets meet company mandated top speed (safety) requirements without having to prematurely replace vehicles. **Updates older equipment with new equipment features and more.**

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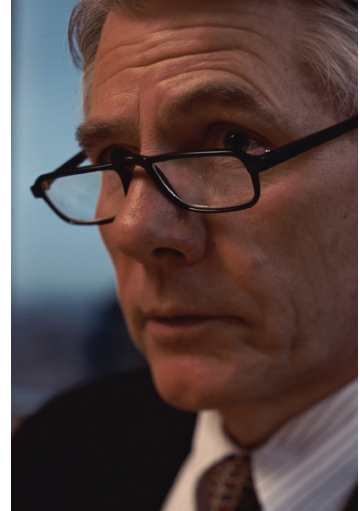
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